

BY THE NUMBERS

TO DATE, MORE THAN

120,000

transitioning service members, veterans and military family members were served by IVMF programs

In 2007, when we launched our very first program – before the IVMF was even founded – that number was **17**

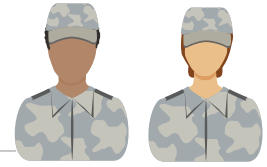
THOSE NUMBERS – 17 and 100,000 – MATTER

They matter because they speak to our mission, and the commitment of our people, our funders, our partners, and our world-class advisory board to take action

TO ADVANCE AND POSITIVELY IMPACT

the post-service lives of this nation's veterans and their families.

THE WHY?



- ✓ Roughly 200,000 service members and their families are transitioning from the military each year making the need to focus on post-service lives even more critical.
- ✓ Almost half of transitioned service members said getting socialized to civilian culture was a top challenge after leaving service.
- ✓ Nearly 75% of transitioned service members indicated employment-related considerations are central to decisions concerning transition.
- ✓ 55% of service members do not want to pursue careers similar to their military careers.
- ✓ Nearly 60% of veterans say access to care and navigating services are among their top challenges.

THE WHO?

- ✓ Nearly 40 major external funders, including founding partner JPMorgan Chase & Co., as well as Schultz Family Foundation, The Walmart Foundation, First Data, USAA, Prudential, Accenture
- ✓ Almost 100 professional staff across the country
- ✓ Operating in 46 states, 2 U.S. territories and 9 countries
- ✓ Key Partnerships: DoD, VA, Veterans Affairs Center for Innovation, the SBA, and many state and local partners

THE WHAT?

IVMF national programs empower transitioning service members and veterans to enhance their post-service lives—and the lives of their families—by delivering no-cost career, vocational and entrepreneurship training. In addition, the IVMF's work is fundamentally changing the way in which communities collaborate to match the needs of veterans and their families to available resources, services, and care. Through applied research, measurement, evaluation and data solutions, the research and evaluation team informs IVMF programs, delivers insights, guides future direction, and empowers action across the veteran and military family community. Like all of us, the IVMF has a compelling obligation to assist veterans and their families realize their full potential as individuals and members of their communities.



79%

OF EBV GRADUATES HAVE STARTED/CONTINUED TO GROW THEIR OWN BUSINESSES

92% OF THOSE ARE STILL IN BUSINESS TODAY



EBV PARTICIPANTS REPORTED AN ANNUAL AVERAGE OF **\$160M** IN REVENUE*

* On average, using a 3-year rolling average (2015-2017), of those who responded to annual survey from 2016-2018.

- ▶ 10 consortium schools have **GRADUATED OVER 1,700** veterans and family members since inception in 2007
- ▶ EBV-Accelerate program graduates collectively reported **\$11+ MILLION** in 2018 revenue and employed **200+** individuals
(Based on the Annual Survey Results 2016-2018)



▶ EXPANDED FROM **ONE** COORDINATED CARE CENTER IN 2013 TO **17** IN 2018



AmericaServes

- ▶ **OVER 20,000** VETERANS, SERVICE MEMBERS AND THEIR FAMILIES REACHED
- ▶ **40,000+** SERVICE REQUESTS FILLED BY NEARLY 1,000 PROVIDERS

96% OF REFERRALS were appropriately matched to a provider

ONWARD
TO
OPPORTUNITY

20,000+ VETERANS AND SPOUSES IMPACTED WITH CAREER PREP TRAINING

NEARLY 1,000 EMPLOYER PARTNERS



2/19

Research, Measurement, & Evaluation

NEARLY \$3.5M AWARDED IN SPONSORSHIPS TO DATE

85 ENGAGEMENTS AND

127 RESEARCH PRODUCTS IN 2018 ALONE

82 MEDIA AND ACADEMIC CITATIONS IN 2018 INCLUDING INTERNATIONAL MENTIONS



Vwise **3,000+** V-WISE GRADUATES TO DATE

65% OF V-WISE GRADUATES HAVE STARTED/ GROWN THEIR BUSINESSES

93% OF THOSE ARE STILL IN OPERATION TODAY

20+ V-WISE PROGRAMS ACROSS THE COUNTRY

BOOTS TO BUSINESS
from the U.S. Small Business Administration



Over 70,000 BOOTS TO BUSINESS PARTICIPANTS

- ▶ Introduction to Entrepreneurship two-day courses are held at over 35 military installations (CONUS/OCONUS) in seven countries
- ▶ Nearly 5,500 participants in Business Fundamentals 8-week modules
- ▶ Launched NEW Follow On courses including 13 Business Fundamental topics and 4 specialty tracks

CENTER OF EXCELLENCE FOR VETERAN ENTREPRENEURSHIP
FIRST DATA, FOUNDING PARTNER

2,000 INDIVIDUAL REQUESTS served through our Post-Program Support

15,000 RESOURCES in our database tagged by geography and type of resource

12+ VETNET WEBINARS Offering post program support, guidance and insight

CVOB COALITION FOR VETERAN OWNED BUSINESS
Enhancing veteran and military family-owned business success

▶ Participated in 50+ events in 16 states and one international event, reaching 21,100+ participants including 500+ veteran-owned businesses

18 CORPORATE CVOB PARTNERS