

Leading with Community Based Organizations: Data-driven Approaches to Support Alignment

Mary Miller, United Way of South Hampton Roads

Laura Gustin, United Way of Greater Rochester

Paul Sorenson, St. Louis Regional Data Alliance

Edwin Goutier, United Way Worldwide



Session Reminders

We're Recording!

- All participant lines are muted and videos are disabled upon entry.
- Please keep your audio and video off unless otherwise requested by presenters.

Engage with Us!

- We invite you to submit content-related questions in the Q&A section on your screen or offer ideas, comments, and suggestions in the Chat section.

Give Us Feedback!

- Love what you're hearing? Like our session!
- Click the 'Rate Session' button and complete mini evaluation

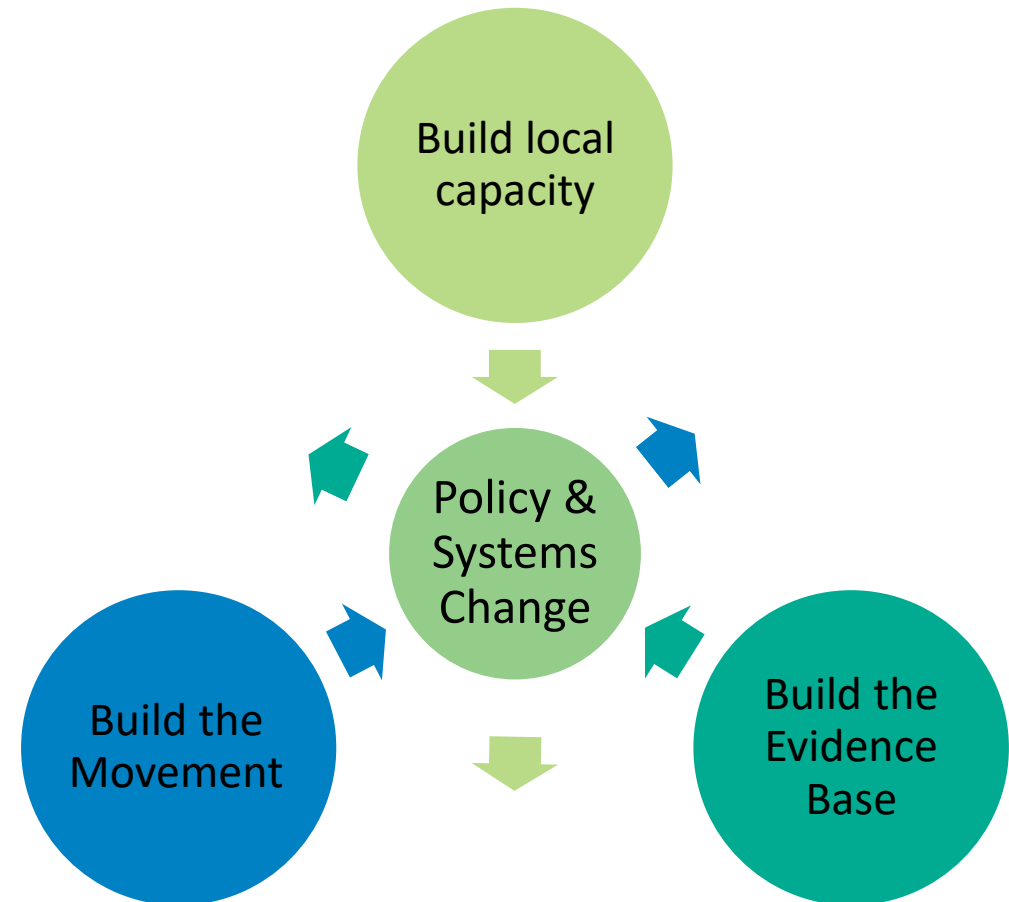
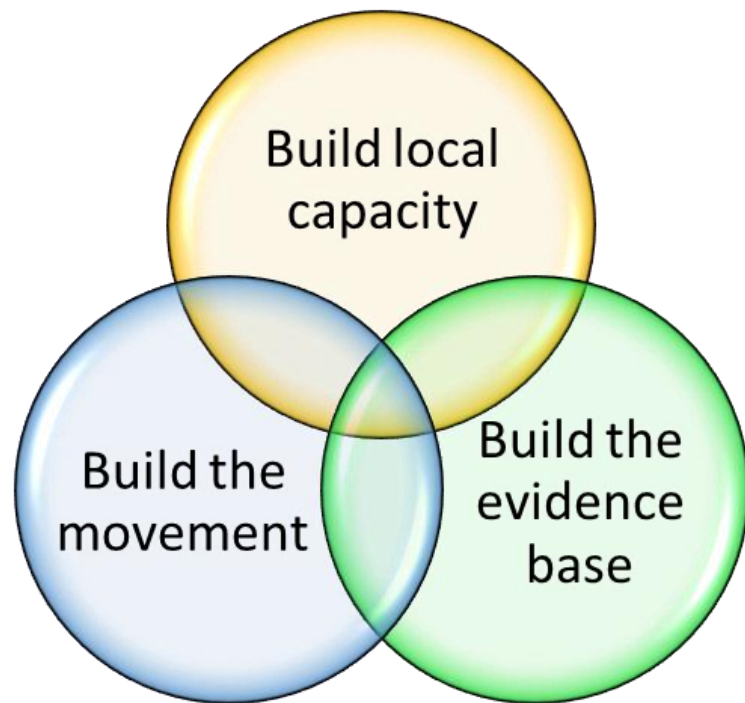
Data Across Sectors for Health (DASH)



DASH is led by the Illinois Public Health Institute, in partnership with the Michigan Public Health Institute, with support from the Robert Wood Johnson Foundation.



DASH integrates three strategies to support policy and systems change



DASH phase 3 Initiatives



- We tie our work to health, well-being and equity, to RWJF's Alignment Strategy, and to policy and systems change
- We fund communities to build collaborative data-sharing capacity
- We support and monitor their work to collect stories and lessons
- We create and disseminate materials based on these data and stories
- We connect community leaders within the All In learning network
- We hold subject-specific and national virtual and in-person meetings
- We network relentlessly to support local and national collaborative movements

DASH is a founder and co-leader of *All In: Data for Community Health*



Current Partners:



BUILD
Health
Challenge



Data Across
Sectors for
Health



Network for
Public Health
Law



New Jersey
Health
Initiatives



Public Health
National
Center for
Innovations



Population
Health
Innovation
Lab



Pew Charitable
Trusts
Health Impact
Project

Past Partners: Community Health Peer Learning Program, Connecting Communities and Care



Leading with Community Based Organizations: Data-driven Approaches to Support Alignment

August 14, 2020

Who we are



PAUL SORENSON
DIRECTOR
ST. LOUIS REGIONAL
DATA ALLIANCE



MARY MILLER
DATA AND POLICY
MANAGER
UNITED WAY OF
SOUTH HAMPTON
ROADS



LAURA GUSTIN
DIRECTOR, MONROE
COUNTY SYSTEMS
INTEGRATION
PROJECT
UNITED WAY OF
GREATER ROCHESTER



EDWIN GOUTIER
VICE PRESIDENT,
INNOVATION
UNITED WAY
WORLDWIDE







What is the St. Louis Community Information Exchange?



The St. Louis Community Information Exchange (CIE) is a network of regional partners focused on improving the health and well-being of residents and neighbors in the metro St. Louis region.

Using a shared technology platform, powered by Unite Us, partners will be able to share client information and virtually coordinate efforts to maximize resources in the delivery of holistic, person-centered care — moving families from crisis to long term stability.

Who's Involved So Far?



Network Funders



Network Partners



Implementation Team



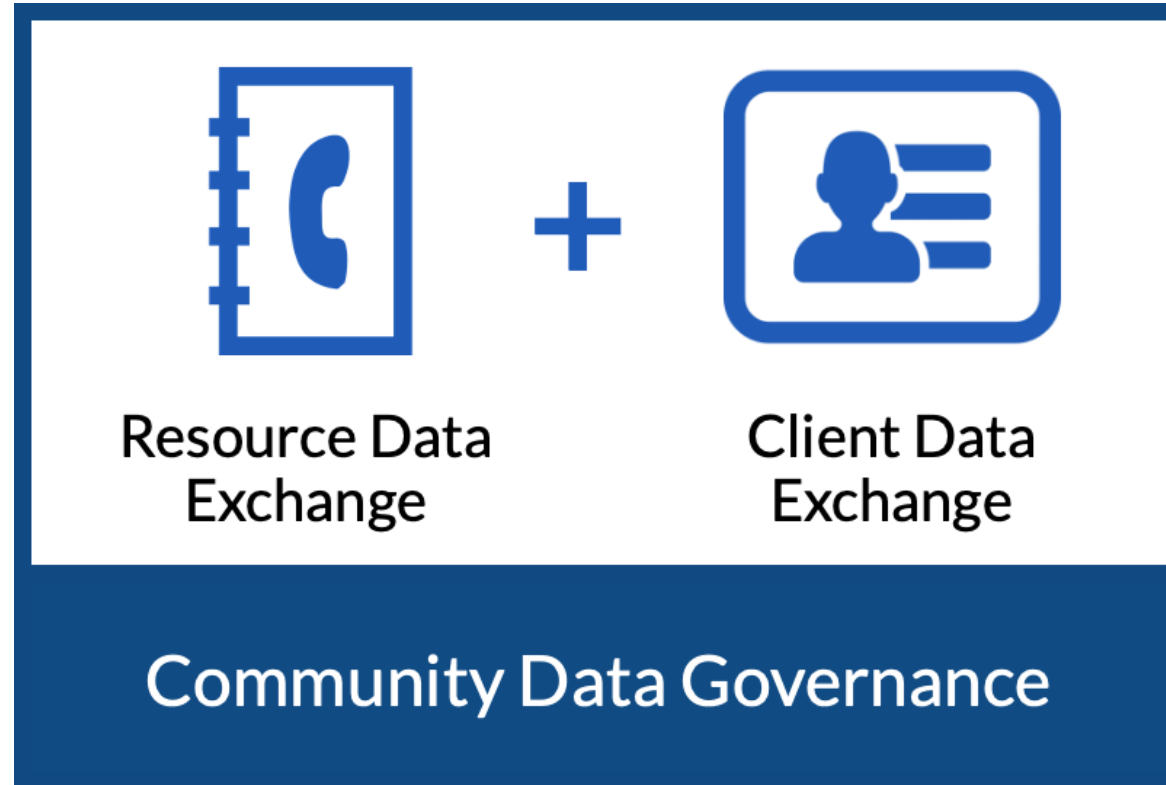
Technology



CIE Development, 2018 to COVID-19

- Cross-sector steering committee and leadership team
- Driven by 2-1-1 and community-based partners, with health systems at the table, starting in summer 2018
- Slow process of building a partner network with community buy-in and discovery around optimal technology platforms
- Then: COVID-19 hit and progress rapidly accelerated to meet immediate community needs

CIE Core Components



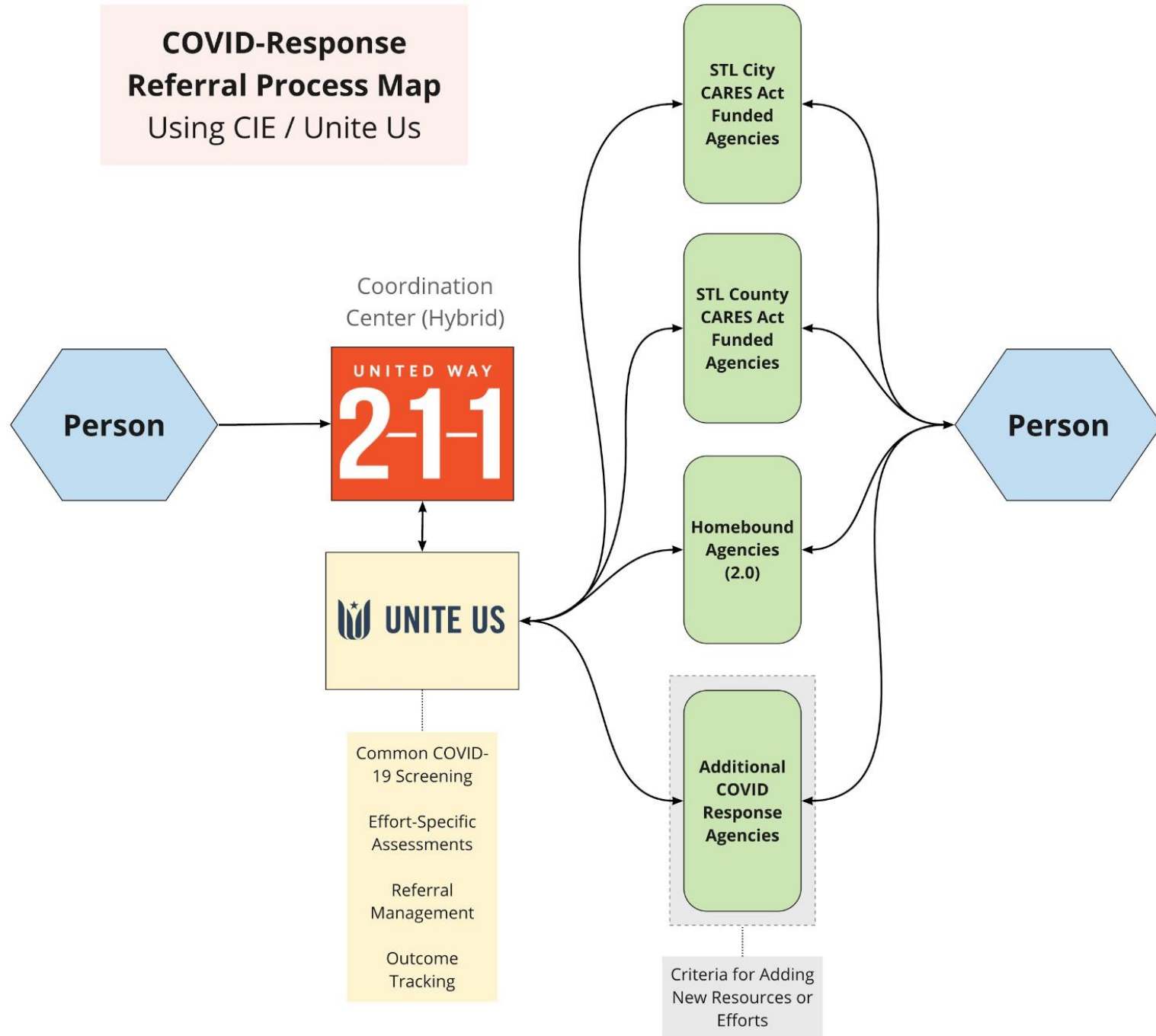
CIE Technology



COVID-19 Rapid Response

- Funding secured for **CBO-centered Unite Us platform with United Way 2-1-1** as the lead, not a local healthcare institution
- Over the next six months: Leverage CIE partners and Unite Us platform to **help St. Louis area residents quickly access services related to the COVID-19 crisis**
- Facilitates closed-loop referrals that incorporate **St. Louis City and St. Louis County** emergency CARES Act funding and critical response services
- **United Way 2-1-1 serves as a powerful Coordination Center** that will help power referrals and monitor system effectiveness

**COVID-Response
Referral Process Map**
Using CIE / Unite Us



Big Remaining Questions

- How can the St. Louis CIE transition from discovery process to sustainable and equitable community governance given such rapid progress?
- How can we best center community voice and decision-making while social distancing (beyond informed consent)?
- How can we onboard healthcare systems without losing CBO-centered focus?
- What are the limitations of data integration with Unite Us, WellSky, and various CBO and healthcare data systems?



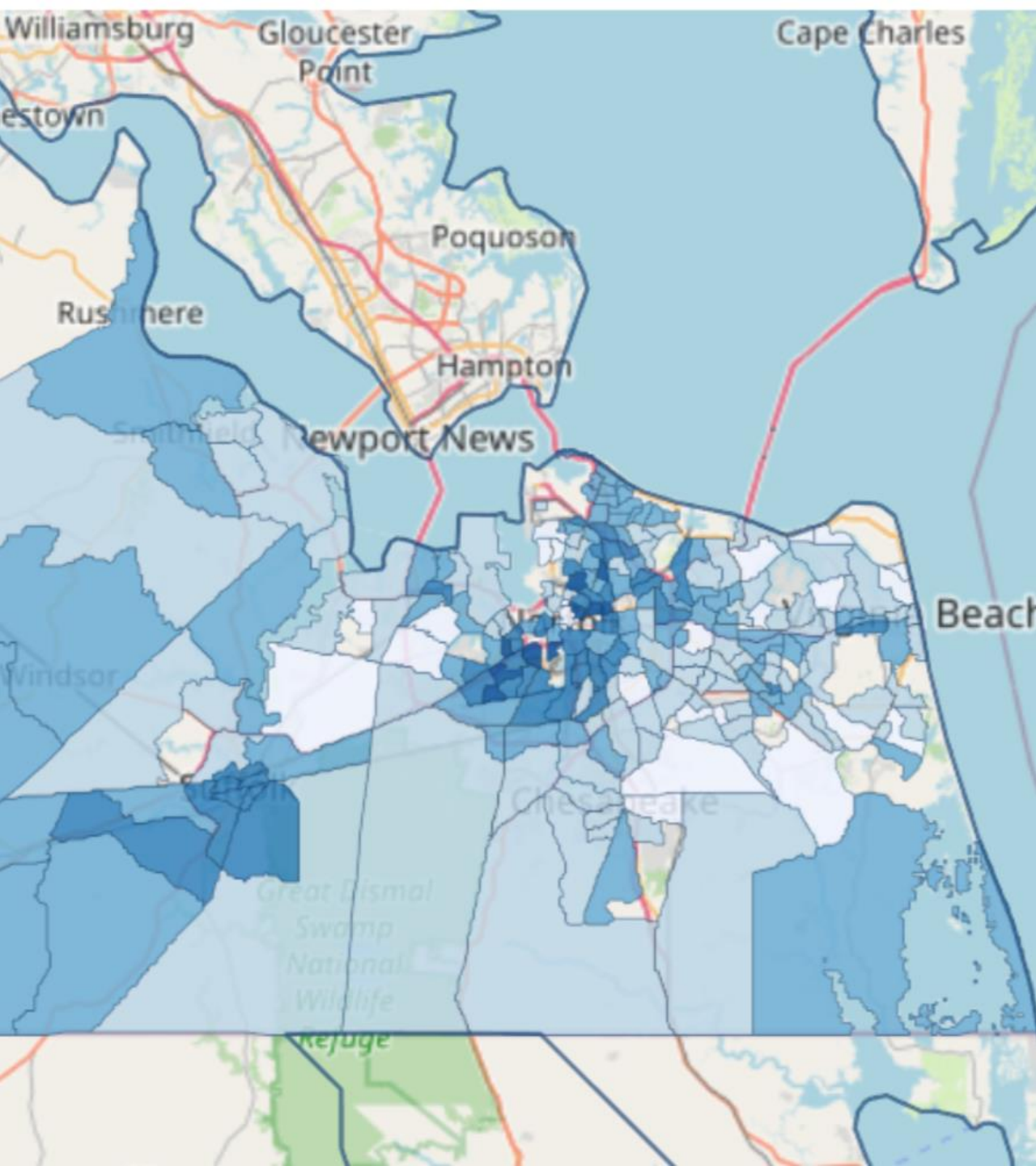
GREATER ST. LOUIS
Community
Information
Exchange

Paul Sorenson

Director, St. Louis Regional Data Alliance

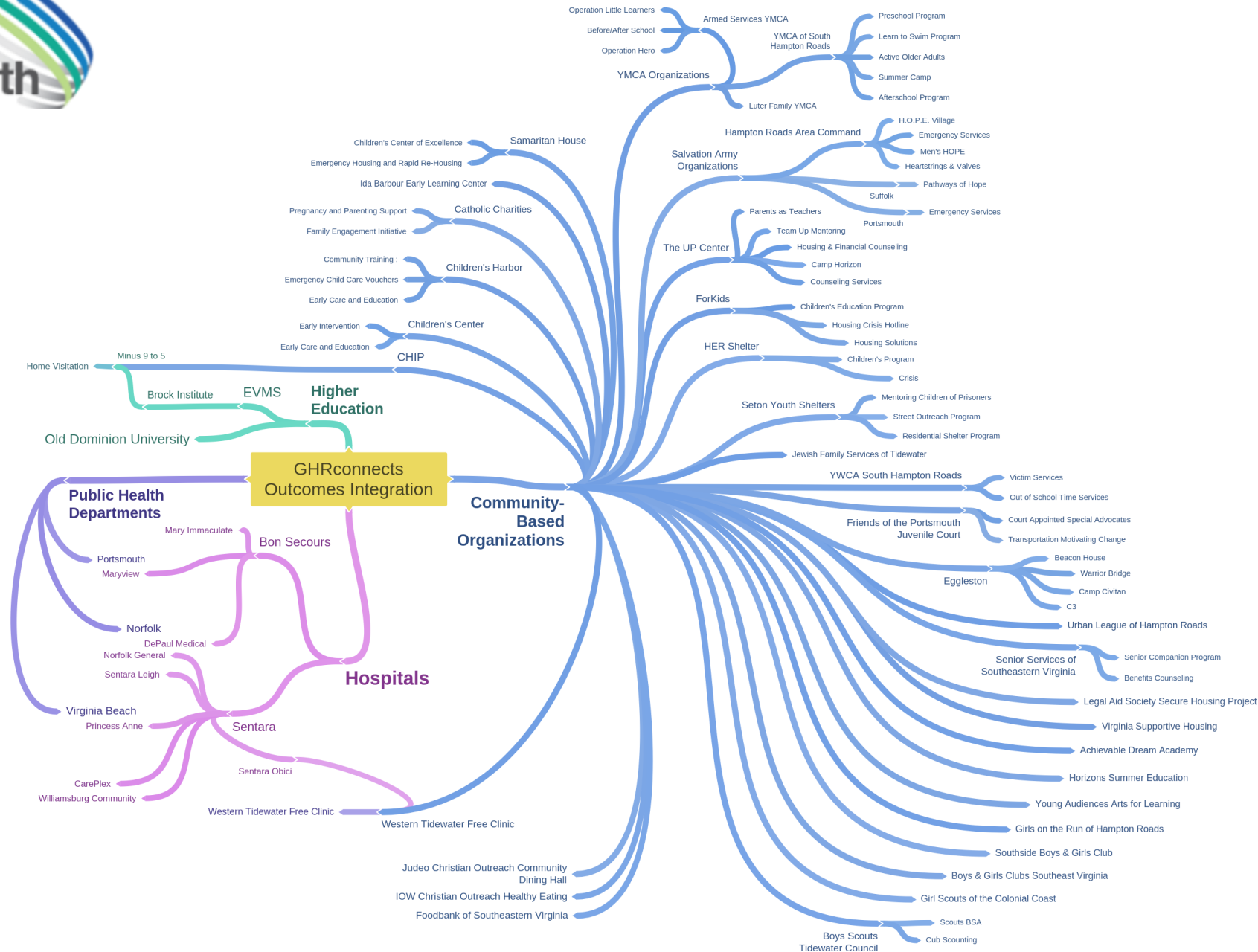
sorensonp@umsl.edu





Community Outcomes Integration

United Way of South Hampton Roads



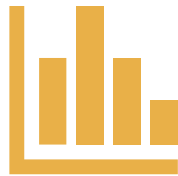
Data Structure & Tools



Population

GHRconnects

Community Health Needs
Assessments & Improvement
Plans (CHNAs/CHIPs)



Program

Results Based Accountability
Data Reporting Guides

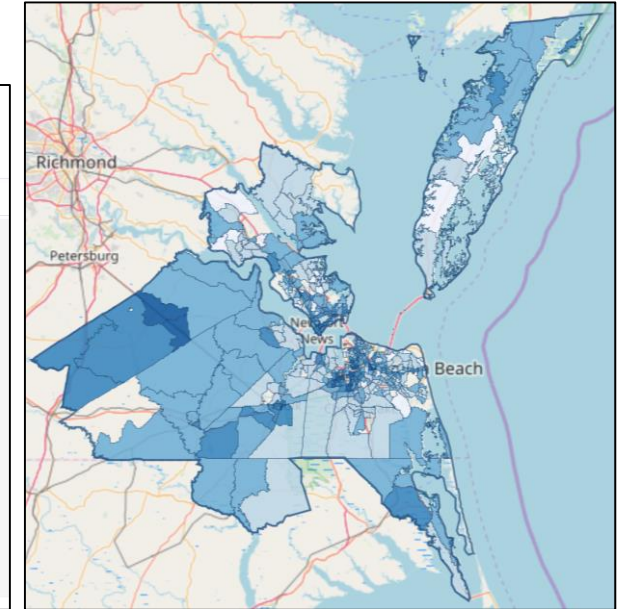
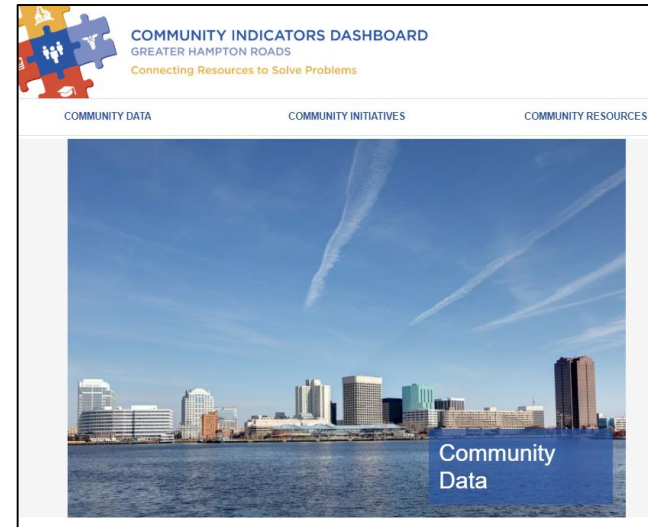


Participant

Unite US – Case Management
Early Childhood
Developmental Screenings

GHRconnects

- 300+ population-level indicators
- 22 counties, 170 zip codes, 442 census tracts
- Topic-specific dashboards
- CHNA alignment from healthcare partners
- Community Initiative pages
- Resource repository



Indicator List by Location

View a list of all indicators and see at what location data is available



ALICE Households

Information related to households classified as Asset-Limited, Income-Constrained, Employed (ALICE).



Early Childhood

View indicators related to early childhood success. Topics include health, education, social environment, and socioeconomic stability.



Economic Data

Data on economic indicators such as those related to the labor force, exports, and industry.



Education

See information on academic outcomes from Kindergarten Readiness to indicators on higher education.

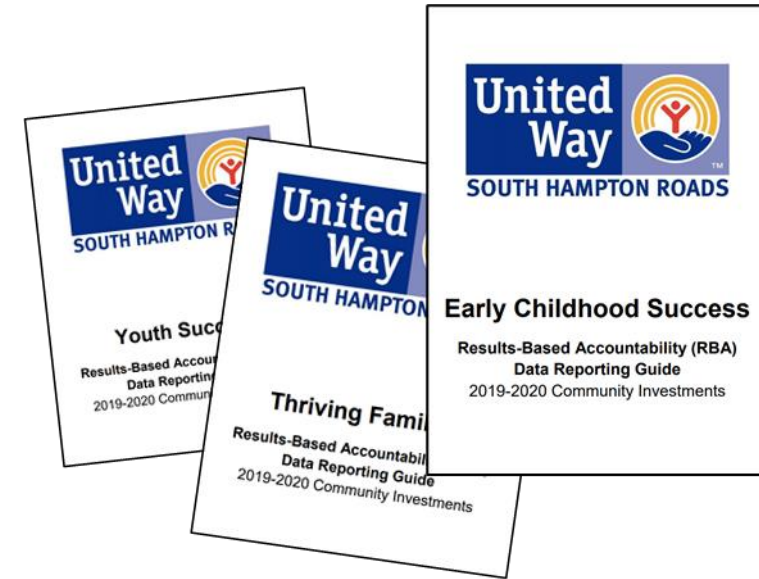


Food Access

Indicators related to Food Access and Food Insecurity, and related health conditions.

Data Reporting Guides

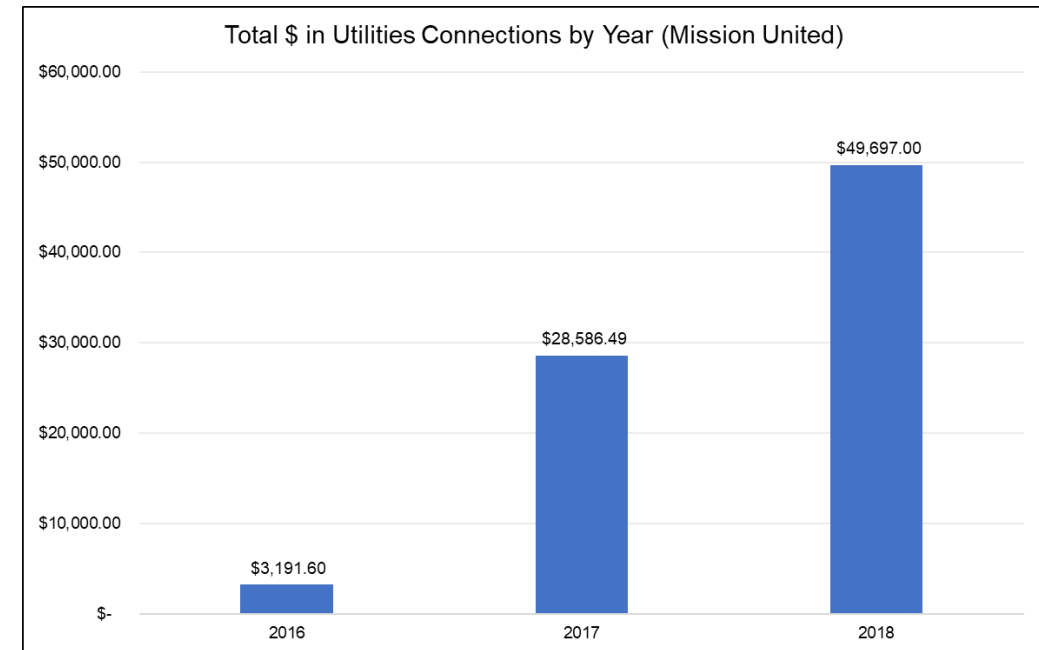
- Shared measurement across CBO grantees
- Evidence-based practices
- Alignment of CHNA priorities to RBA measures
- Building capacity and competencies of existing partners
- Identify service gaps and opportunities for improvement



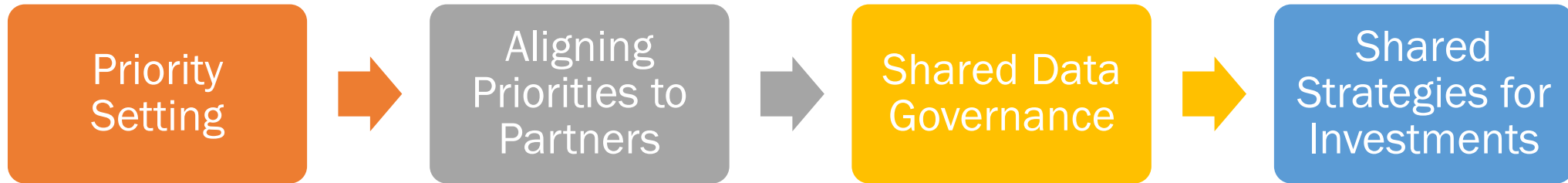
	Quantity	Quality
Input Effort	How much service did we deliver?	How well did we deliver it?
Output Effect	How much change / effect did we produce?	What quality of change / effect did we produce?

Care Coordination

- 2016 – Unite US with Mission United
- Currently: 100+ organizations, including CBOs and healthcare partners
- Multiple entry points
- Closed-loop referrals
- Shared assessment tools to incorporate community voice



Engaging Cross-Sector Partners



- Set priorities from population-level data
- Match expertise and existing program efforts to priority areas
- Establish data-sharing workflows and governance
- Strategic investments to fulfill community needs

COVID-19 Response

Leverage existing data structure and workflows:

- **Population-level:** Use GHRconnects for priority setting and partner alignment
- **Program-level:** Existing reporting guides for accountability and best practices
- **Participant-level:** Expand care coordination to encompass all residents effected by the pandemic

“Just found out that my husband will be out of work for a month. We are not prepared. We have no funds.”



United Way of
South Hampton Roads
CORONAVIRUS RESPONSE

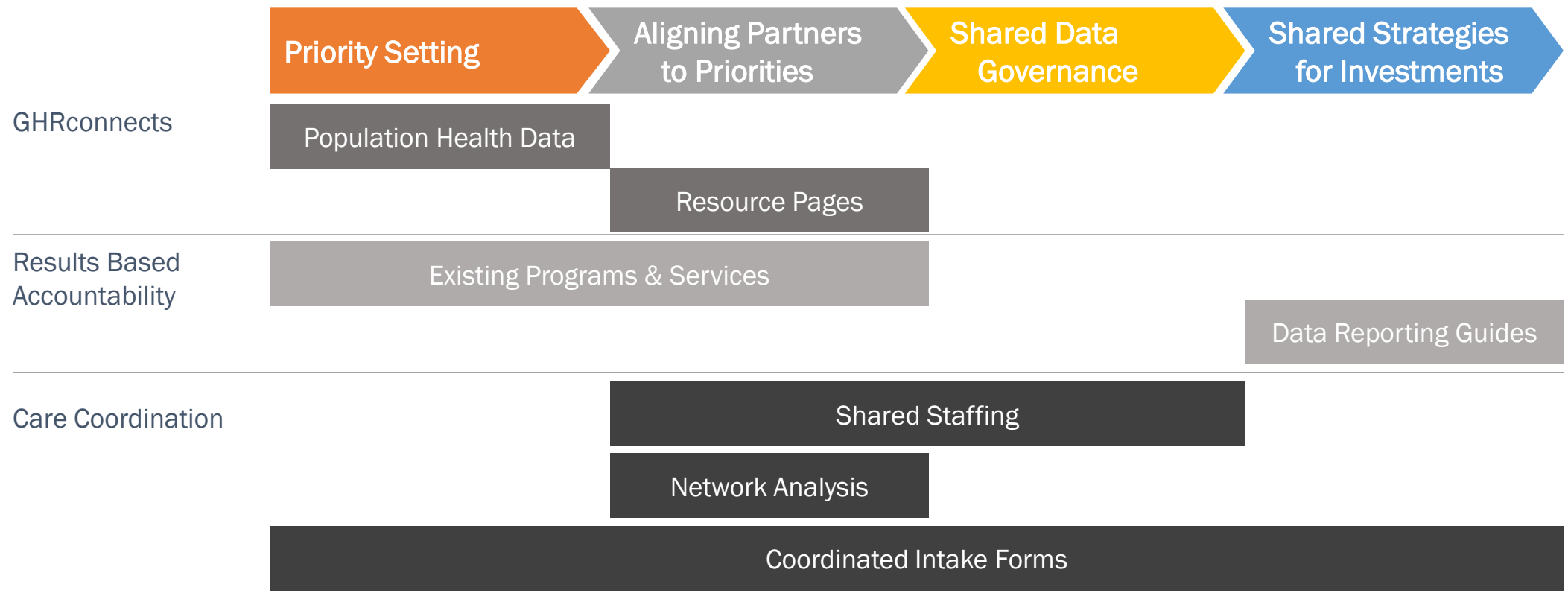
**NEED ASSISTANCE
AS A RESULT OF THE
CORONAVIRUS CRISIS?**

GET HELP NOW



United Way of
South Hampton Roads

COVID-19 Response Components





We are compiling resources related to food distribution and food access in the wake of related closings and social distancing due to COVID-19. We will be updating this page as locations and availability is updated.


If you do not have access to food and need immediate assistance connecting to food resources, please call the United Way of South Hampton Roads Coronavirus/COVID-19 hotline at 757-858-7777, or [submit an online request for assistance here](#).

If you would like to suggest a resource to be added to this page, please [send us a message](#).



New link for easier sharing:
ghrconnects.org/food

Food Distribution Sites

COVID-19 Youth Meal Distribution Sites No issues detected [Edit](#) [GHRconnects.org](#) 

[SHR School Meal Sites](#)

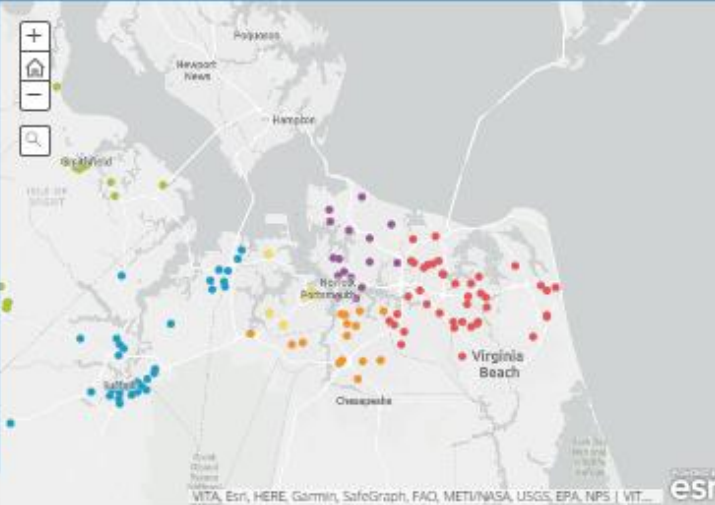
Click on a specific location on the map to see more details including the address and hours of meal availability.

District-Specific Resources:

- [Chesapeake](#)
- [Isle of Wight](#)
- [Norfolk](#)
- [Portsmouth](#)
- [Suffolk](#)
- [Virginia Beach](#)

NOTE: Please confirm addresses from the official district publications linked above before traveling to a site, as some mapped locations are approximate.

[Click here for additional COVID-19 Resources in South Hampton Roads](#)

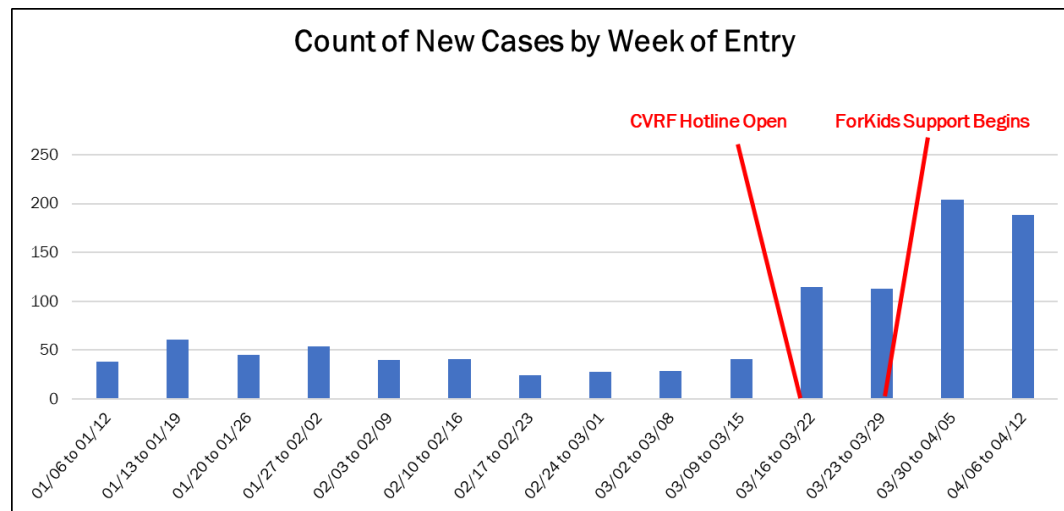


GHRc Resource Pages

- To provide resources for the public: serves as a triage tool for individuals in need of information or connections to services
- To provide resources for our care coordination staff: assists case managers to quickly find information for callers

Referral Network: Shared Staffing

- Expansion of coordinated care network beyond military-affiliated population.
- Local CBOs sign MOUs to assist with intake and call management.



CORONAVIRUS RESPONSE REPORT

2 MONTH UPDATE UNITEDWAYSHR.ORG/CORONAVIRUS



United Way of
South Hampton Roads

RESPONSE HOTLINE



3,800+
CALLS

(WITH HELP FROM FORKIDS,
CATHOLIC CHARITIES, CHIP &
THE UP CENTER)

OF CALLS
RECEIVED
IN FIRST
EIGHT
WEEKS:

90%

ARE FACING A LOSS OF INCOME

36%

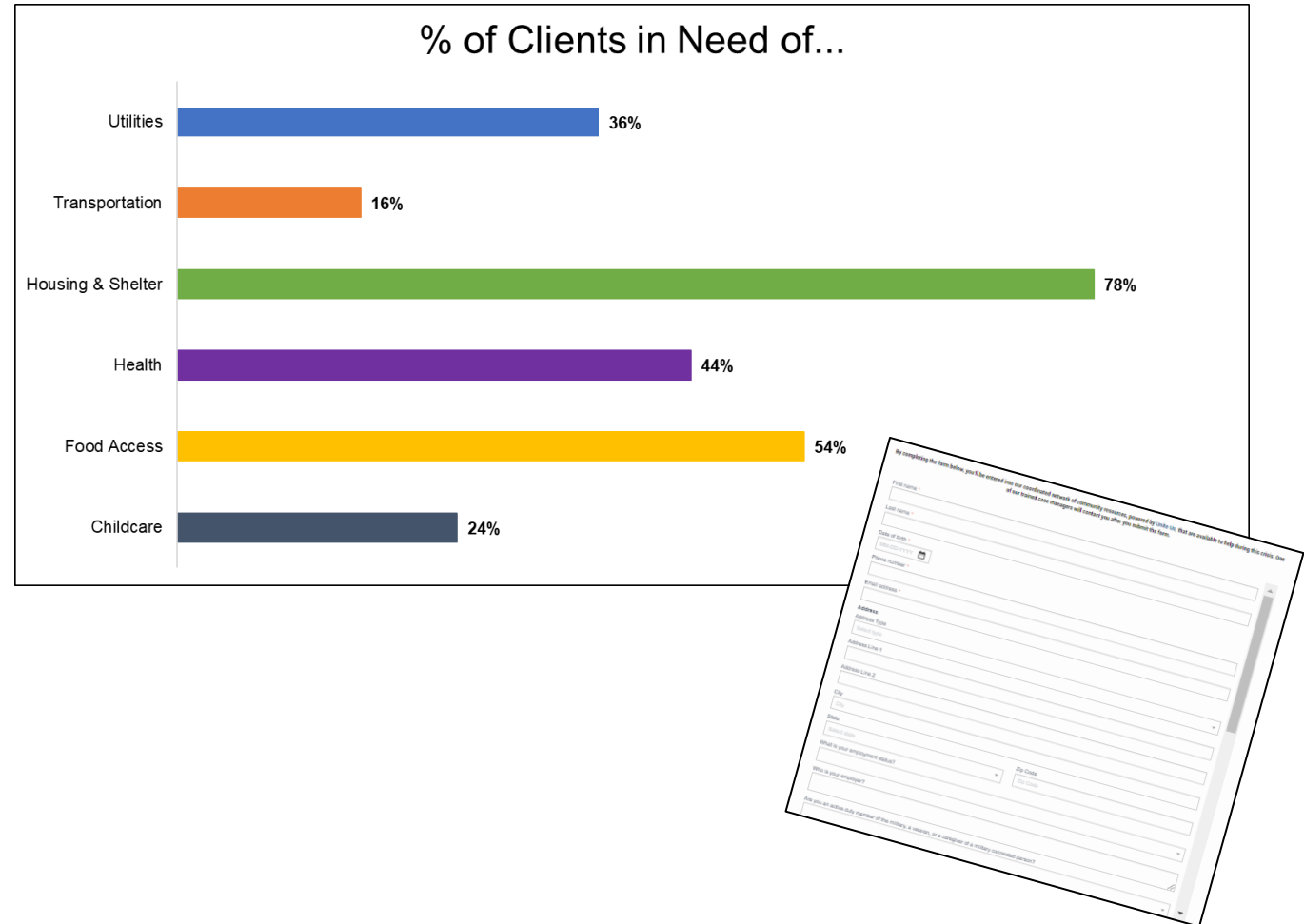
REQUEST FINANCIAL ASSISTANCE

28%

REQUEST FOOD ASSISTANCE

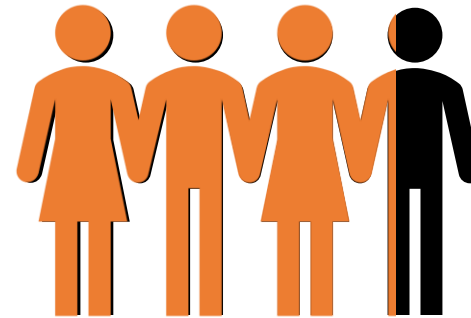
Coordinated Intake Assessment

Self-reported service requests and coordinated care entry by individuals allows case managers to more efficiently connect clients to appropriate partners.

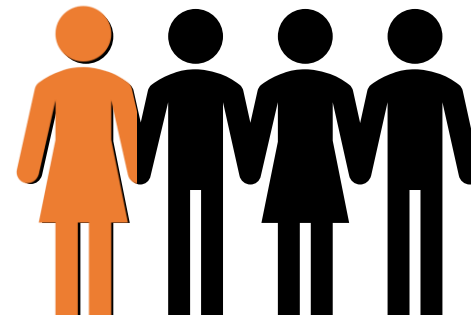


Data Sharing / Reporting

Common intake forms and coordinated referrals allow for improved reporting on COVID-related community needs and contribute to decision-making with regards to fund distribution and RFPs.



Over 78% of callers to the hotline request assistance for housing and shelter.



1 in 4 callers requests childcare assistance.

Strategic Investments

To date, United Way of South Hampton Roads has raised
\$2,500,000 IN FUNDING
and has been able to support
81 AGENCY PROGRAMS

LONG TERM RECOVERY (36%)

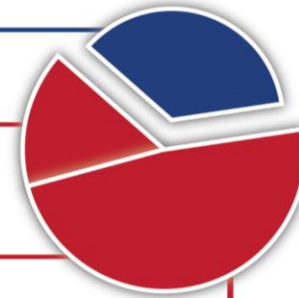
COMMITTED: \$900,000

HOTLINE ASSISTANCE (16%)

COMMITTED: \$400,000

IMMEDIATE SUPPORT TO FRONTLINE AGENCIES (48%)

COMMITTED: \$1,200,000



WORKFORCE DEVELOPMENT (2%)*

INVESTED: \$25,000
AGENCIES: 1

FOOD ACCESS (14%)

INVESTED: \$173,060
AGENCIES: 25

HOUSING & FAMILY STABILITY (28%)

INVESTED: \$335,596
AGENCIES: 17

CHILDCARE & YOUTH SUCCESS (28%)*

INVESTED: \$344,628
AGENCIES: 17

PHYSICAL & MENTAL HEALTH (28%)

INVESTED: \$345,383
AGENCIES: 21



* Grants in progress

Lessons from our work...

- Community data as the foundation for decision-making
- Allow CBOs to serve as experts
 - CBOs as sources of community voice
 - Collaborative efforts via community initiatives
- Healthcare partners are excited about the work
 - Many engage with CBOs for CHNAs/CHIPs
- Strategic growth based on community need
 - COVID-19; CSR projects



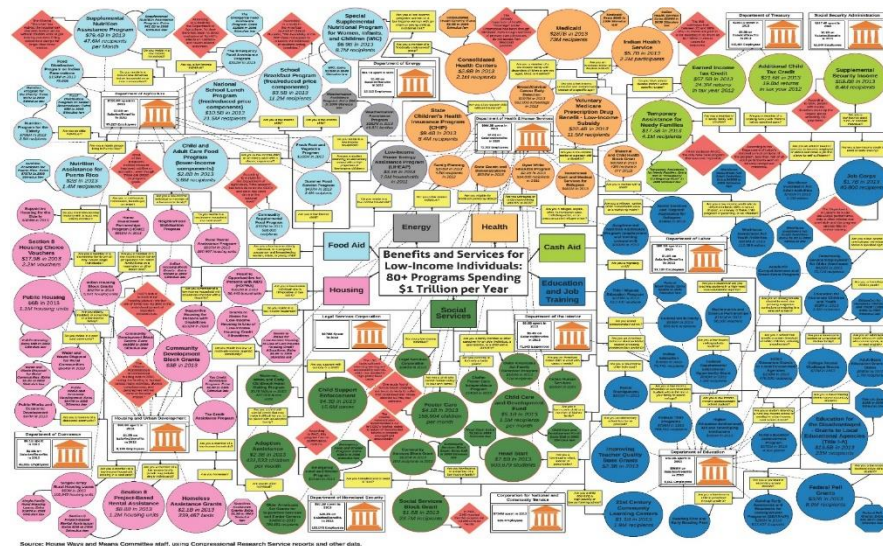
SYSTEMS INTEGRATION

A community project at United Way

Monroe County Systems Integration Project

Collective Vision

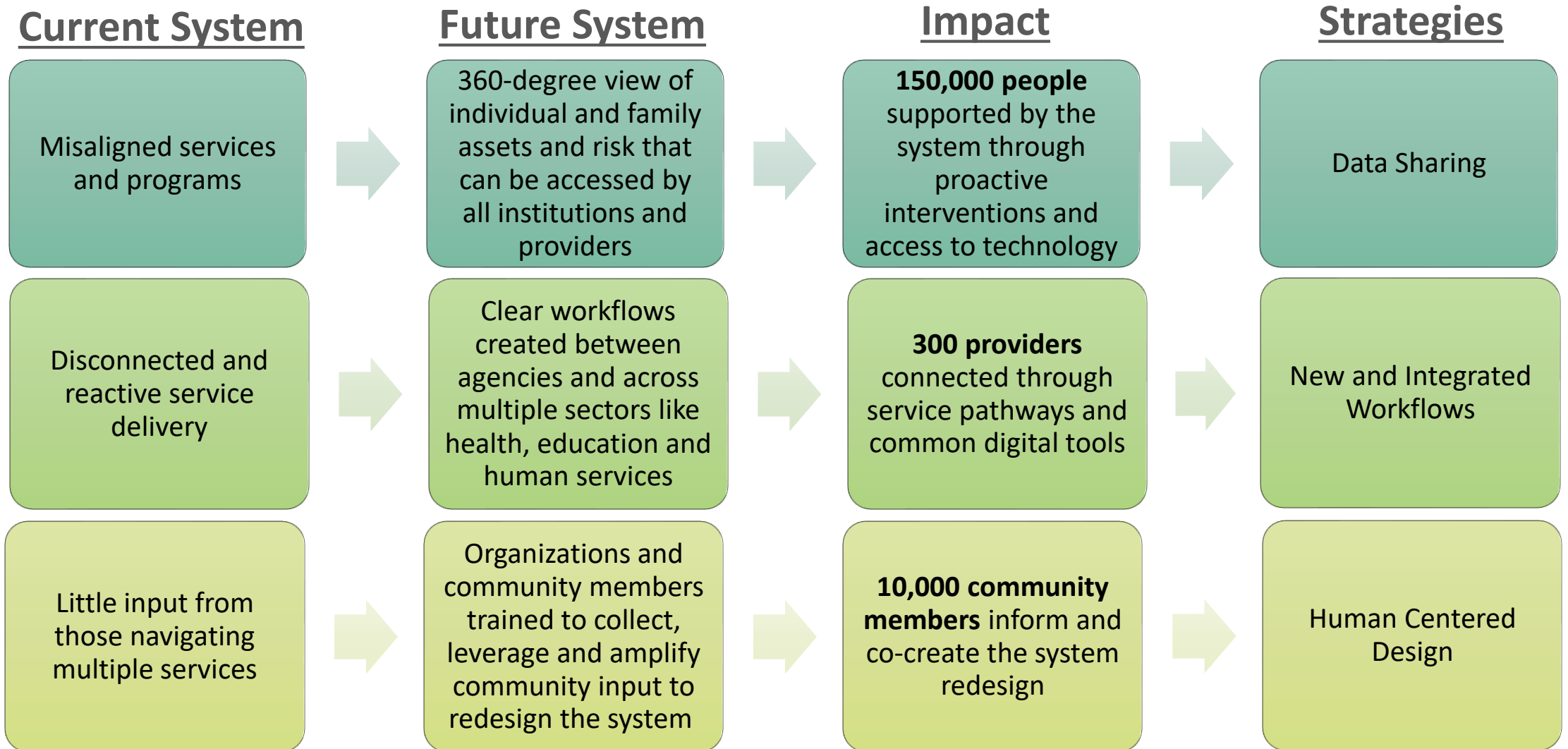
The greater Rochester community is working across a diverse network of committed providers to build an **interconnected, person-centered system** of health, human services, and education leveraged by a **unified information platform**, to improve the **health and economic well-being** of individuals and families, especially those who are **vulnerable and/ or impacted by poverty**.



SYSTEMS INTEGRATION

A community project at United Way

What will be different?



Systems Integration Project Operations

- ✓ Vision, Culture and Operating Agreement
- ✓ 100 Participating Organizations
- ✓ Strategic Decision-Making Body with 40 organizations representing Health, Human Service, Education, Philanthropic, and Public Sectors
- ✓ 12 Workgroups of Subject Matter Experts
- ✓ 9 FTE Staff
- ✓ 5 Year Project Plan and Agile Operations
- ✓ \$16.3 million
- ✓ 8 SIT-Approved Workstreams and Strategies
- ✓ ~350 actively participating individuals

Work To-Date

Planning (2017)

- Collective Vision
- Theory of Change
- Stakeholder Map
- Design Goals
- Culture

Structure (2018)

- Work Plan
- Decision-Making Structure
- Project Membership
- Staffing
- Resource Development
- Project Management Framework
- Business Requirements

Strategy (2019)

Design

- Communications
 - Partner Engagement
 - Community Engagement
- Data Ecosystem
- Integrated Service Delivery
- Shared Language
- Impact and Evaluation
- Legal Framework
- Equity and Inclusion

Implementation (2020)

- Data Sharing
 - 360 Degree View (Dashboard)
 - Legal Framework
- Prototypes and Pilots
 - New and Integrated Workflows
 - Point of Entry
 - Intake
 - Informed Consent
 - Navigation
 - Referral Management
 - Service Pathways
- Human Centered Design
- Equity Review Board
- Long Term Governance

Systems Integration Project Toolkit



SYSTEMS THINKING

DESIGN THINKING

MODULARIZATION

- Modular Design is the most potent and practical means of handling change and implementing complex designs, without getting lost in the process.
- Modular Design has created the ability to create a complex product from smaller subsystems that can be designed independently yet function together as a whole

J. Gharajedagh, Systems Thinking: Managing Chaos and Complexity: A Platform for Designing Business Architecture. (2011)

SYSTEMS INTEGRATION

A community project at United Way

Impact of COVID-19 on the Systems Integration Project

Assumptions

- The “system” must be immediately improved to successfully support individuals and families through COVID response and recovery
- Service providers are “change ready”
- The number providers and programs that make up the system will contract, even as the need increases
- Reimagining is essential
- Systems Integration Project strategies, plans and resources offer a ready and waiting asset to support this transformation

Impact

- Start/Pause/Stop/Continue
- Systems Integration must deploy precise, focused implementation strategies
- Human Centered Design must remain central to our work
- Tools, workflows and procedures created for COVID response and recovery must concurrently support the long-term vision of an integrated system
 - Modular Design
- Project implementation accelerated



SIP Phase I Scope: Support Community-Wide Recovery

Reusable, Interconnected Sub-Subsystems

Navigation

- Supporting a person's progress through *The System* based on a person's defined priorities and the operating rules/standards that govern the health, human services and education sectors

Point of Entry

- Repeatable process and standards for initiation into the service delivery system

Intake

- Repeatable process for identifying a person's need for services and supports; process includes data collection to compare a person's current situation against standard eligibility criteria

Informed Consent

- Centralized, repeatable process for obtaining and communicating consent given or withdrawn to share a person's data across the system

Service Pathways

- Repeatable process for selecting and following a plan of service delivery to completion

Referral Management

- Repeatable method for connecting individuals and service providers to complete interactions/transactions in support of the service pathway goals



Service Domains

Food

Housing

Income

- Financial Management
- Employment

Behavioral Health

Education (youth focus)

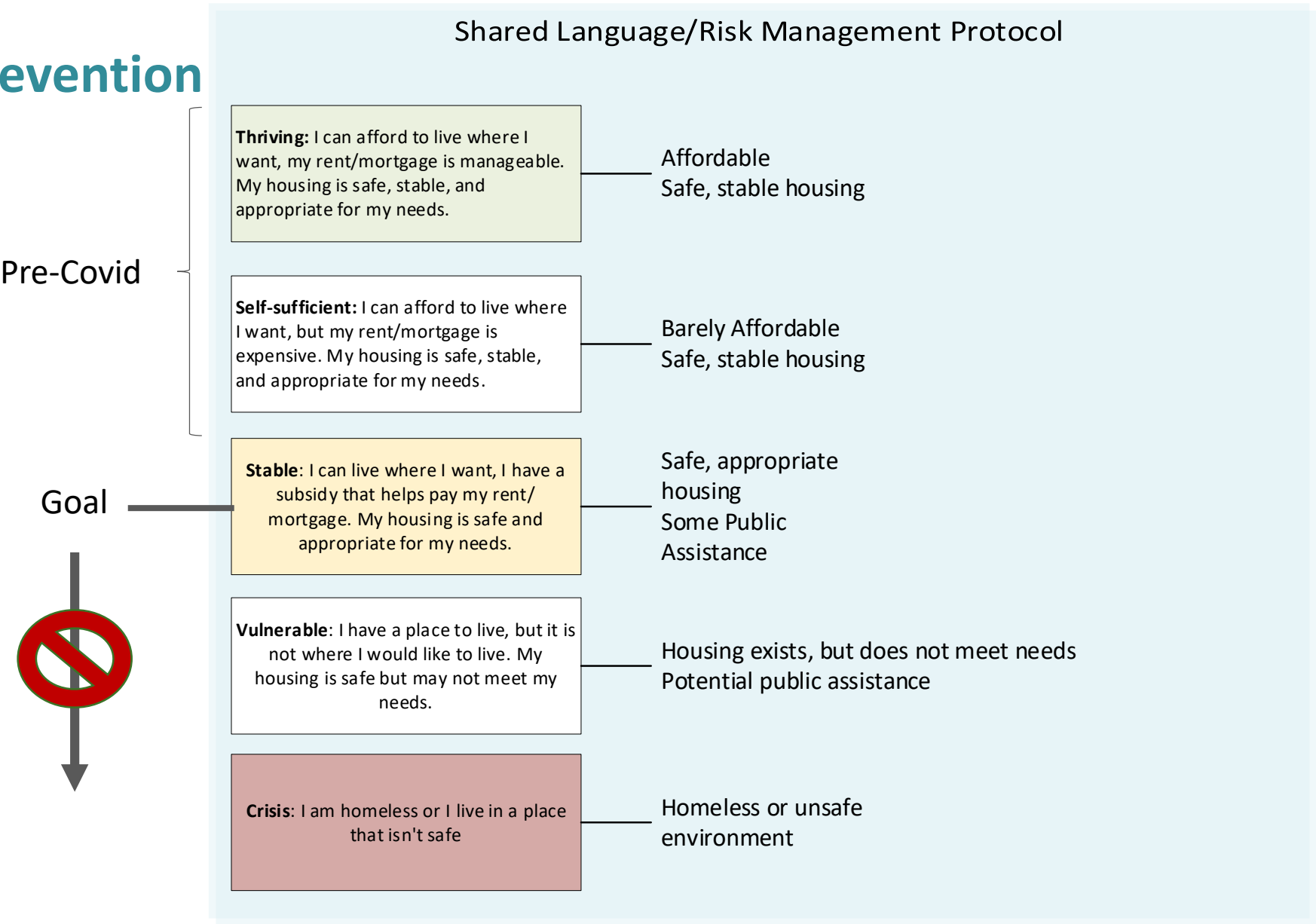
SYSTEMS **INTEGRATION**

A community project at United Way


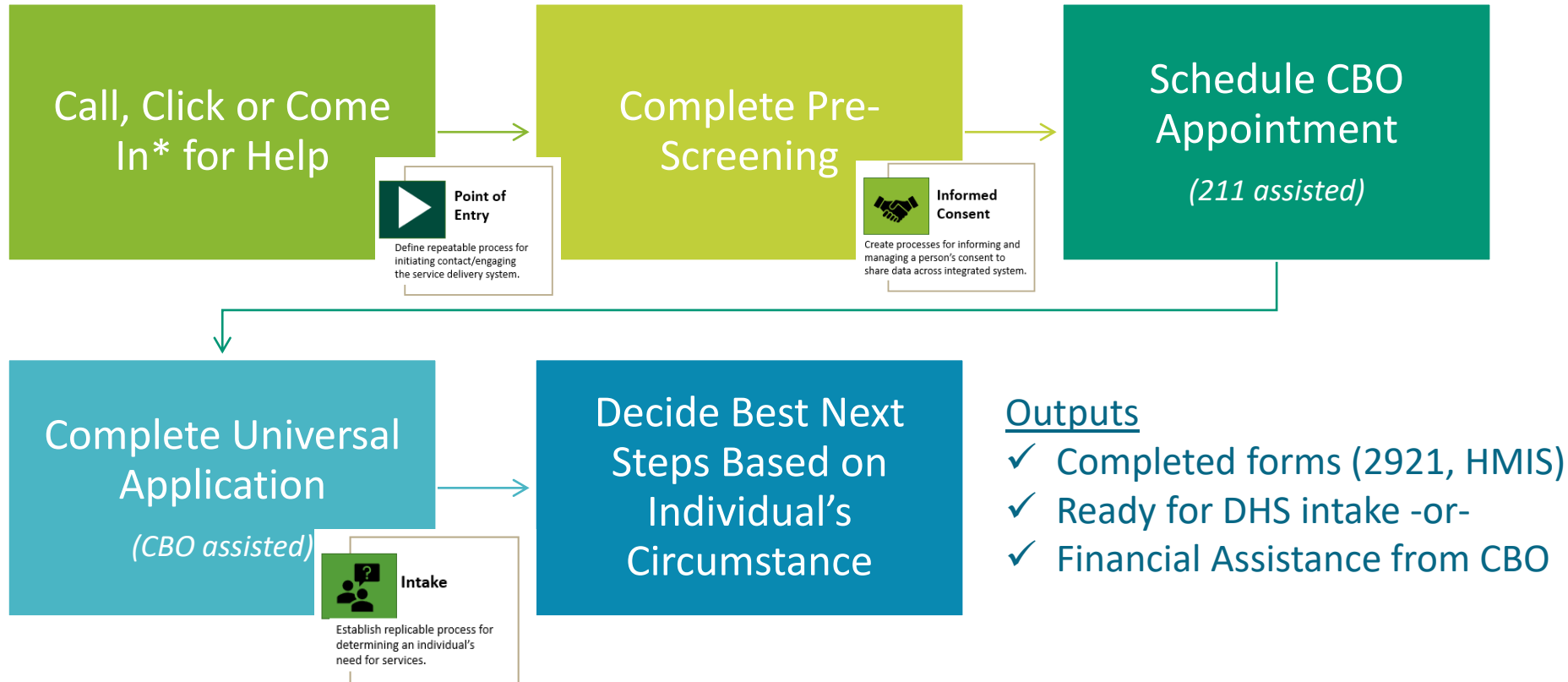
Example: Eviction Prevention

Use Case: Estimate up to 20,000 households will receive eviction notifications when the moratorium is lifted in August.

How might we transform the system to prevent evictions across Monroe County, ensuring housing stability?



A New, Integrated Process

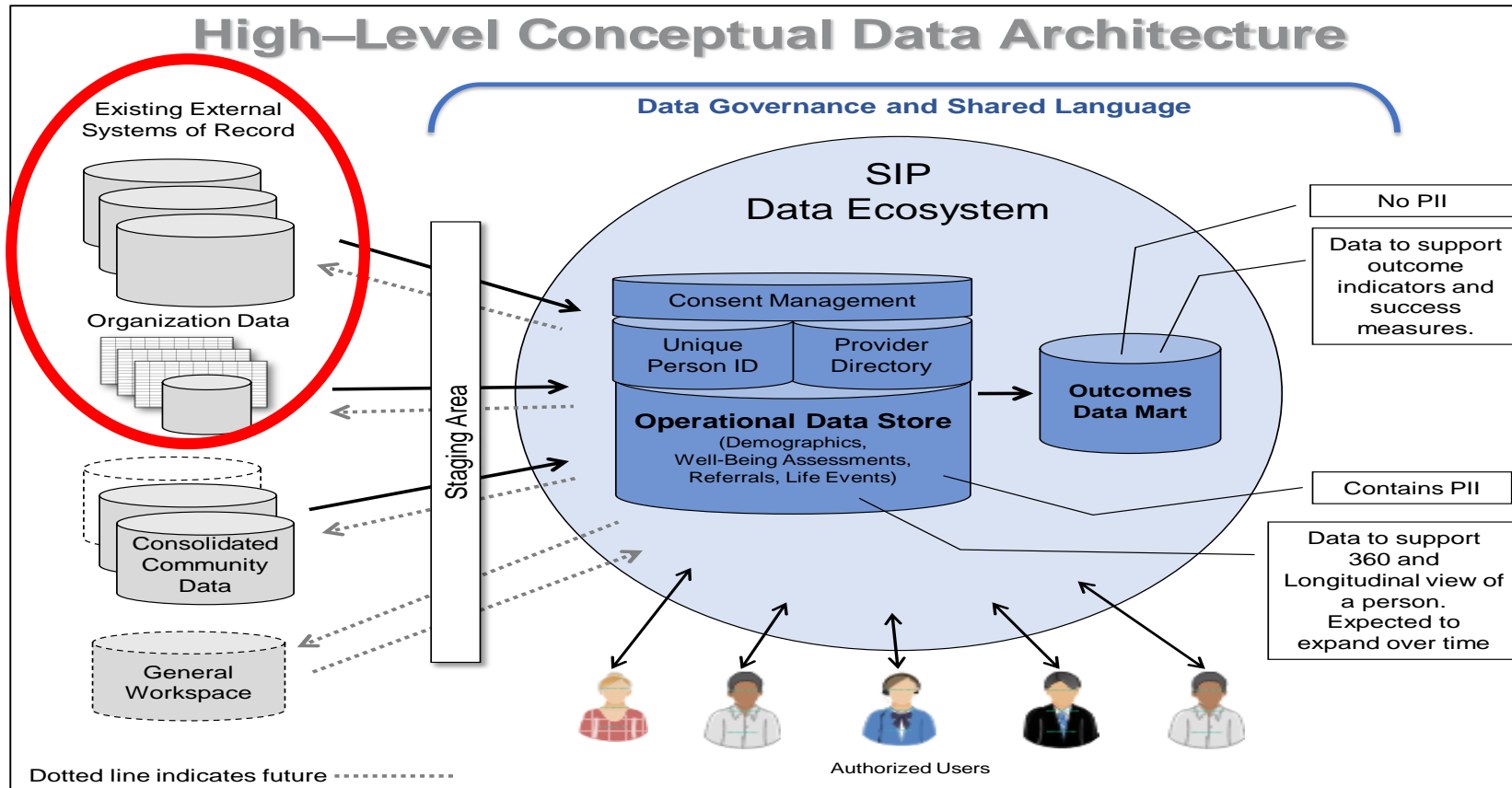


Service Pathways
Define interventions and supports to move a person to a previous or improved state of well-being.

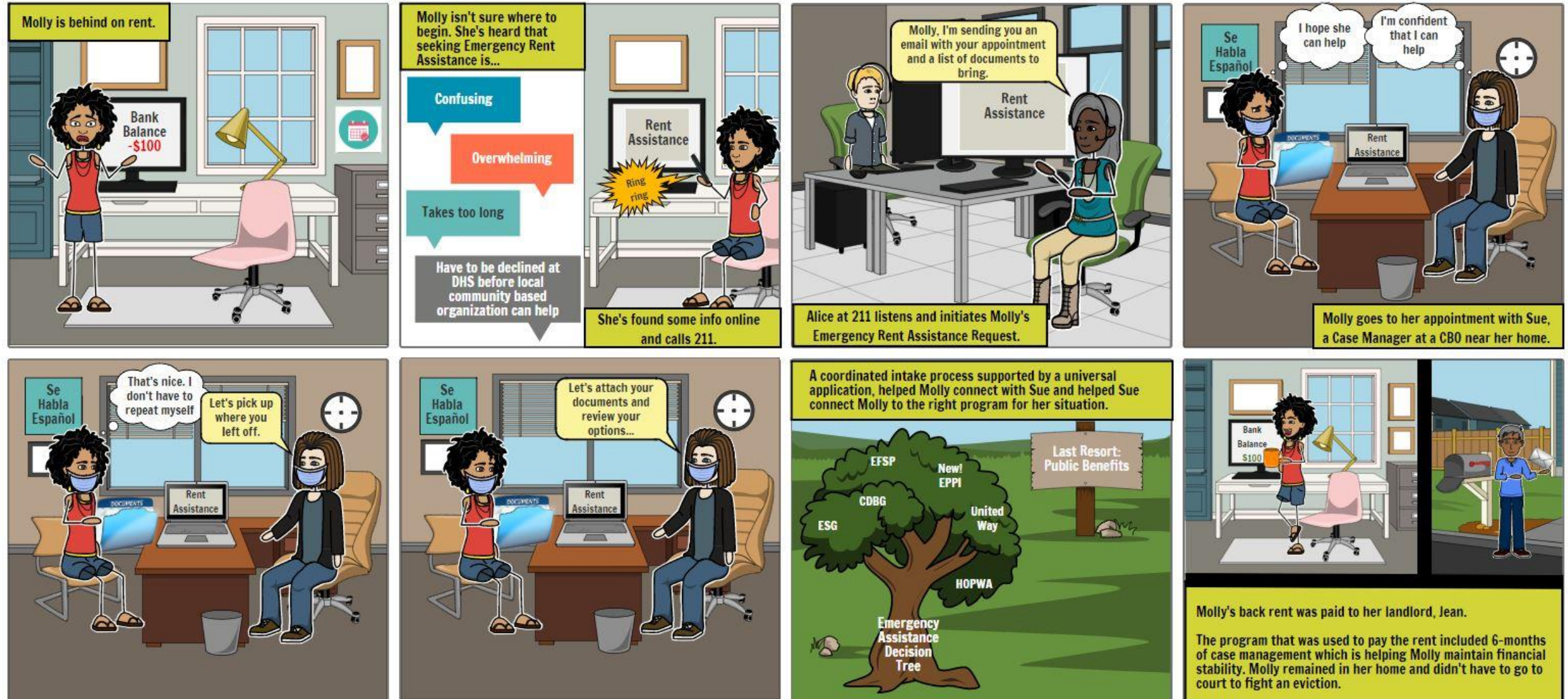
Outputs

- ✓ Completed forms (2921, HMIS)
- ✓ Ready for DHS intake -or-
- ✓ Financial Assistance from CBO

SIP Data Architecture



Human Centered Design: Storyboard Interviews



Key Learnings to Date

- Designing and implementing an integrated solution takes time
 - (3-6 Month Redesign Process for complex workflows)
- Each stakeholder interview (Human Centered Design) makes our process better
- Stay Agile: Sometimes you need to implement a short-term contingency plan
- Phased roll-out
- Widely celebrated innovation –shared across the state

Q&A

Stay Connected with DASH & All In



- Where to find us, virtually (links at DASHconnect.org)
 - All In Webinar: Community Engagement and Governance, featuring DASH-funded communities, 1:30 ET on August 20
 - All In Webinar Series: Racial Equity Throughout Data Integration alongside Actionable Intelligence for Social Policy and Network for Public Health Law (Sep 3, Sep 22, Oct 14, all at 3 ET)
 - Conferences: Root Cause Coalition National Summit - October 5 - 7
- Subscribe to the All In Newsletter (AllInData.org)
- Join the All In national learning community (community.allindata.org)

Where to find us during the CIE Summit. (all times in PST)



- Wednesday, August 12
 - Special Session: Building Blocks to an Inclusive Community Information Exchange 8am
 - Don't Start from Scratch, Learn from the All In Network, 1:15pm
 - Disruption Sessions (Community Networks and Connectivity; Strengthening Community-Based Social Services through Data Sharing), 2:30pm
- Thursday, August 13
 - Communities Partnering with States on Social Determinants of Health, 10:45am
 - Multi-Sector Care Platforms and Models, 2pm
 - All In Virtual Happy Hour Event, 4:30pm
- Friday, August 14
 - Leading with Community Based Organizations: Data-driven Approaches to Support Alignment, 10am
 - Closing Plenary: CIE Movement: What is Next? 11:15am
- All three days – DASH Digital Exhibit Booth and Learning Lab & Lounge

THANK YOU!

What's Next:

11:15am - 12:30pm

Closing Plenary: CIE Movement: What is Next?

